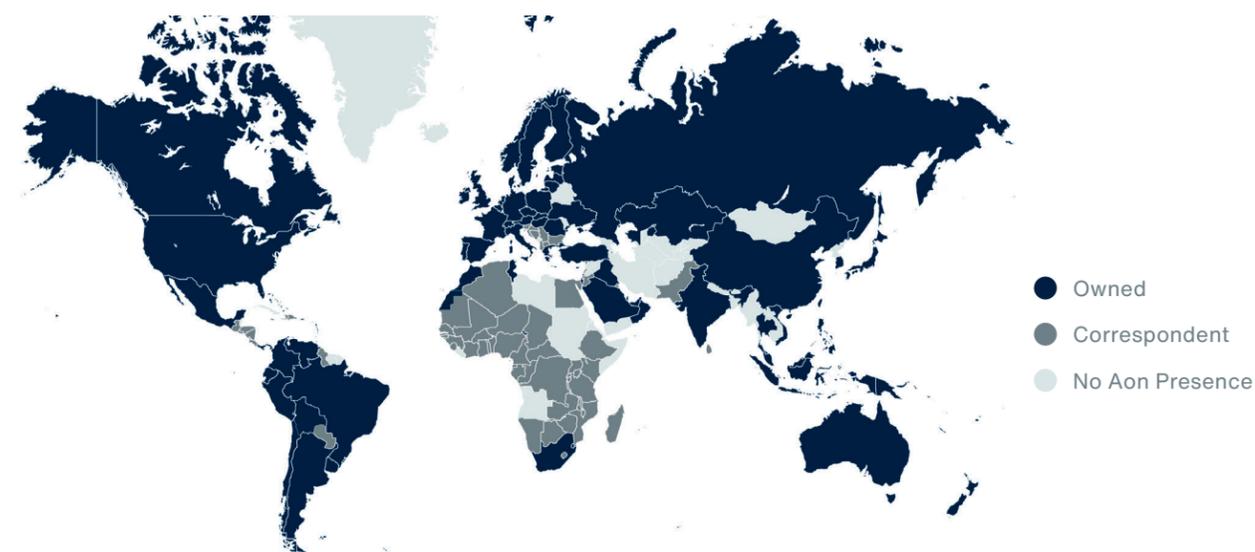


The Aon Story: Overview

Aon is in the Business of Better Decisions



Aon exists to shape decisions for the better — to protect and enrich the lives of people around the world. Our colleagues provide our clients in over 120 countries and sovereignties with advice and solutions that give them the clarity and confidence to make better decisions to protect and grow their business.

Through our experience, global reach, and state-of-the-art analytics, we are better able to help clients meet rapidly changing, increasingly complex and interconnected challenges across four areas of need:

50,000
colleagues around the world

120+ countries and sovereignties
with Aon clients

Navigating
new forms
of volatility

Building
a resilient
workforce

Rethinking
access
to capital

Addressing
the
underserved

Commercial Risk Solutions

Shifts in technology, economics, and geopolitics are creating unprecedented volatility. We help clients identify, measure, and manage their risk exposure.

\$75B+
of bound premium
placed annually

Health Solutions

Health is declining, costs are rising, and workers have vastly different needs. We help companies improve employee health and wellbeing while managing costs.

\$180B
of healthcare premium
directed annually¹

Reinsurance Solutions

Businesses, governments, and communities need to become more resilient. Our expertise and insight help (re)insurers navigate uncharted territories and create more relevant solutions.

\$45B+
of bound premium
placed annually

Wealth Solutions

Global business is becoming increasingly difficult to navigate. We help employers, fiduciaries, and investment officers optimize results and provide a more secure future for their stakeholders.

\$4.1T²
of assets under
advisement

¹Includes \$30B of fully-insured premium and \$150B of self-insured premium equivalents.

²As of 6/30/2021, includes non-discretionary assets advised by Aon and its global affiliates which includes retainer clients and clients in which Aon and its global affiliates have performed project services for over the past 12 months. Project clients may not currently engage Aon at the time of the calculation of assets under advisement as the project may have concluded earlier during preceding 12-month period.

Aon United Blueprint

Delivering Aon United (DAU)

Our DAU strategy defines how Aon colleagues work together to deliver value to clients and sets a new standard for client leadership. DAU is brought to life through our common client value creation model, which scales strategies from across the firm that have helped teams bring the best of the firm to clients.

Inclusive People Leadership (IPL)

Our IPL strategy ensures that all colleagues — at every stage of their journey — are equipped and motivated to model our Aon United values and behaviors. In doing so, it creates a culture where Aon colleagues engage one another in a manner that enables all of us to achieve our full professional potential.

Innovation at Scale (I@S)

Our I@S strategy applies a common content and capability development methodology and set of global standards in three areas of innovation: within our solution lines (core), across solution lines (core+), and making net new enterprise-level big bets through Aon New Ventures that expand our addressable market.

Aon Business Services (ABS)

Our ABS strategy creates globally scaled operational and technology capabilities and connects them to our clients. ABS makes Aon easy to work with, delivering differentiated client service, supporting colleagues, and enabling rapid solution development and innovation.

Working as One Firm: The Power of Aon United

