

The Aon Story: Overview

Aon and ABC Company Partnership
Date Here



Helping Our Clients Make Better Decisions

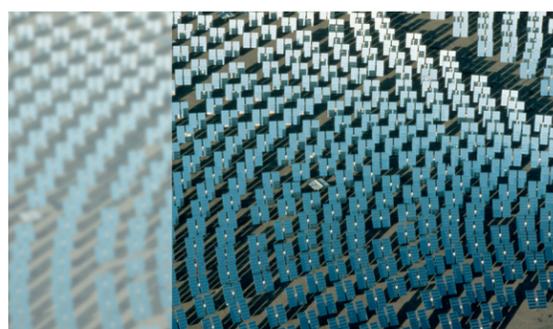
A Focus on Unmet Needs in Four Key Areas



Navigating new forms of volatility to find stability and build competitive advantage



Building a resilient workforce to help organizations and their employees achieve their full potential

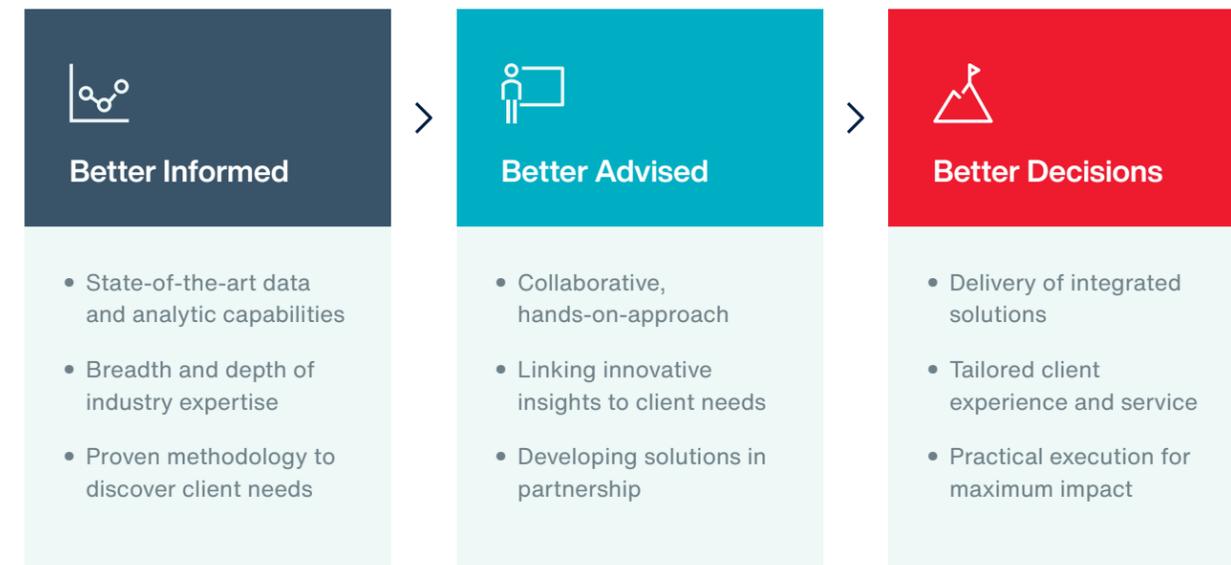


Rethinking access to capital to realize the potential of intangible assets and open new areas of growth



Addressing the underserved to accelerate innovation to help organizations survive and thrive

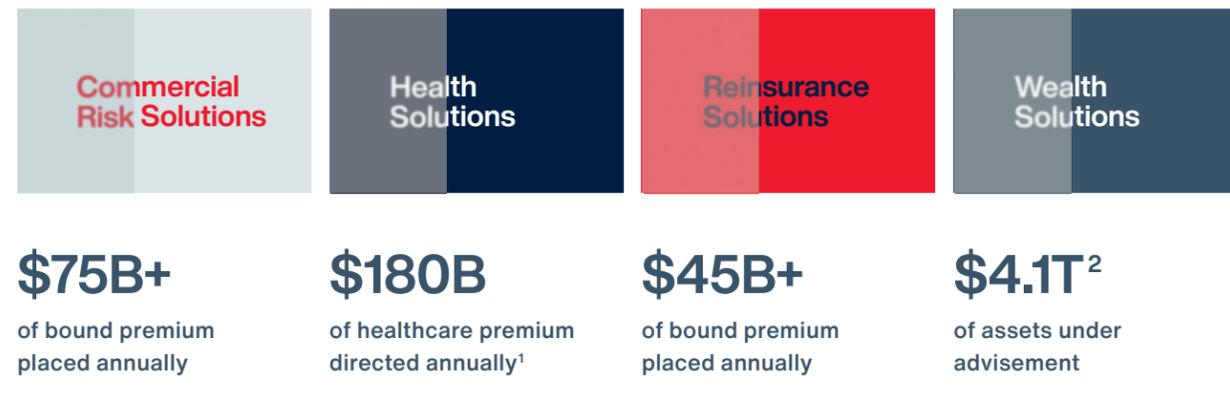
Aon Client Experience



Solution Lines

Enabling Our Clients to Make Better Decisions

Aon's experience, global reach and state-of-the-art analytics mean that we are better able to deliver the insights and advice that help today's companies protect and grow their organizations. The end benefit of all that we do is enabling our clients to make better decisions.

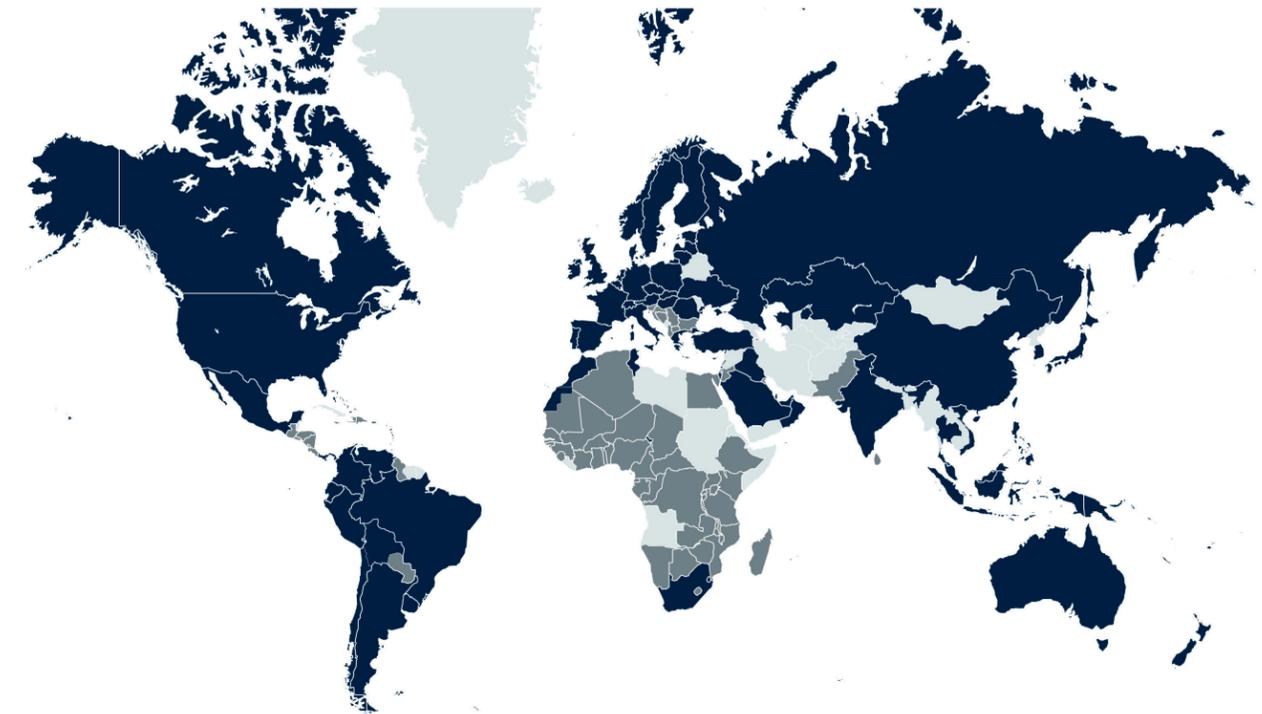


Shifts in technology, economics, and geopolitics are creating unprecedented volatility. We help clients identify, measure, and manage their risk exposure.

Health is declining, costs are rising, and workers have vastly different needs. We help companies improve employee health and wellbeing while managing costs.

Businesses, governments, and communities need to become more resilient. Our expertise and insight help (re)insurers navigate uncharted territories and create more relevant solutions.

Global business is becoming increasingly difficult to navigate. We help employers, fiduciaries, and investment officers optimize results and provide a more secure future for their stakeholders.



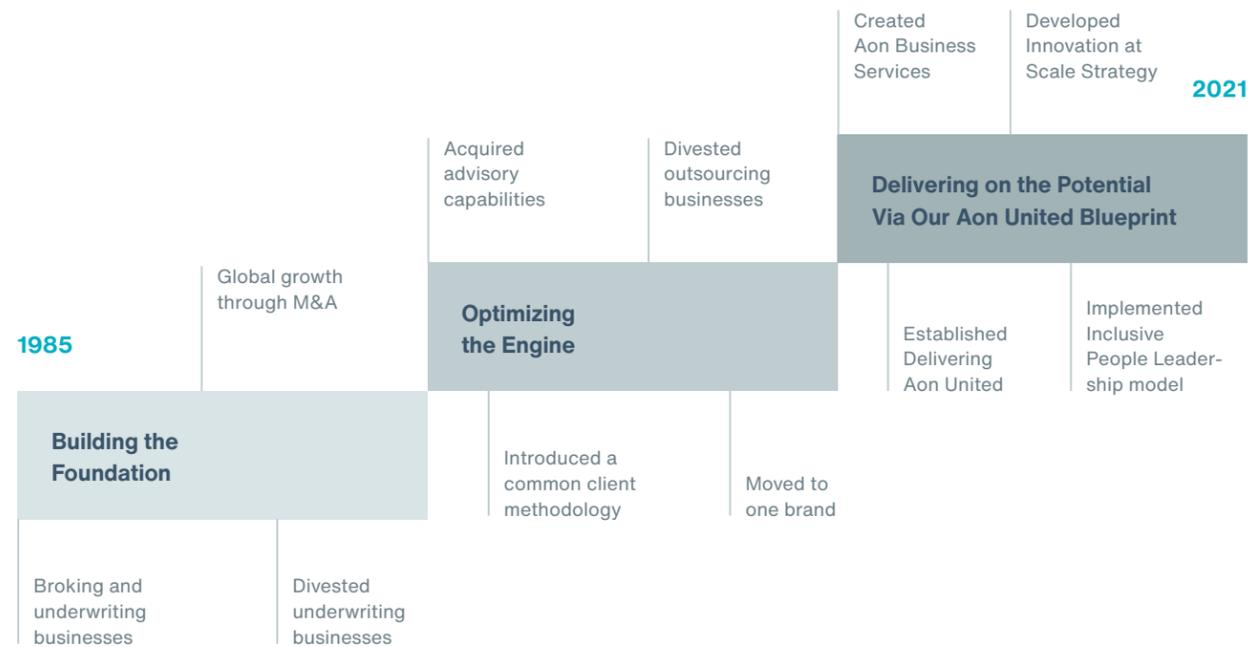
Working with clients in over **120 countries & sovereignties**

Map as of November 2021

- Owned
- Correspondent
- No Aon Presence

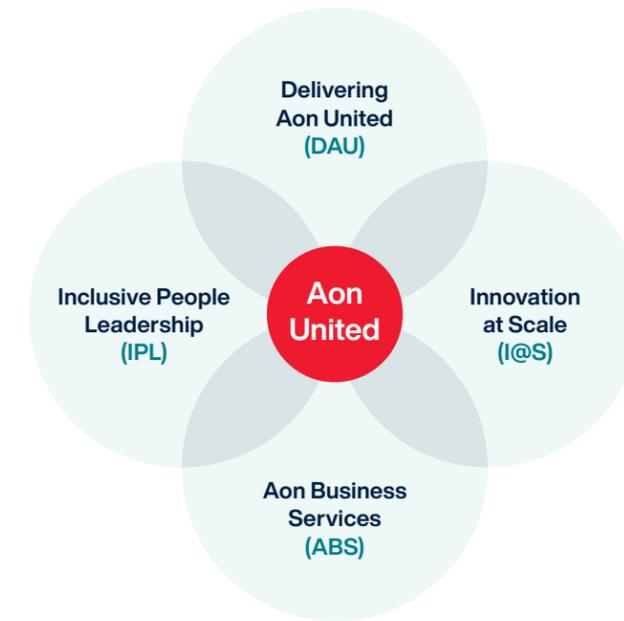
Working as One Firm: The Power of Aon United

Our 35+ year journey to create a **leading global professional services firm**, culminating in a decade-long integration of our capabilities to deliver the best of our **global firm to loyal clients**.



Aon United Blueprint

How we shape decisions for the better and drive sustainable growth — working together as one firm. **Aon is in the business of better decisions.**



Delivering Aon United (DAU)

Our DAU strategy defines how Aon colleagues work together to deliver value to clients and sets a new standard for client leadership. DAU is brought to life through our common client value creation model, which scales strategies from across the firm that have helped teams bring the best of the firm to clients.

Inclusive People Leadership (IPL)

Our IPL strategy ensures that all colleagues — at every stage of their journey — are equipped and motivated to model our Aon United values and behaviors. In doing so, it creates a culture where Aon colleagues engage one another in a manner that enables all of us to achieve our full professional potential.

Innovation at Scale (I@S)

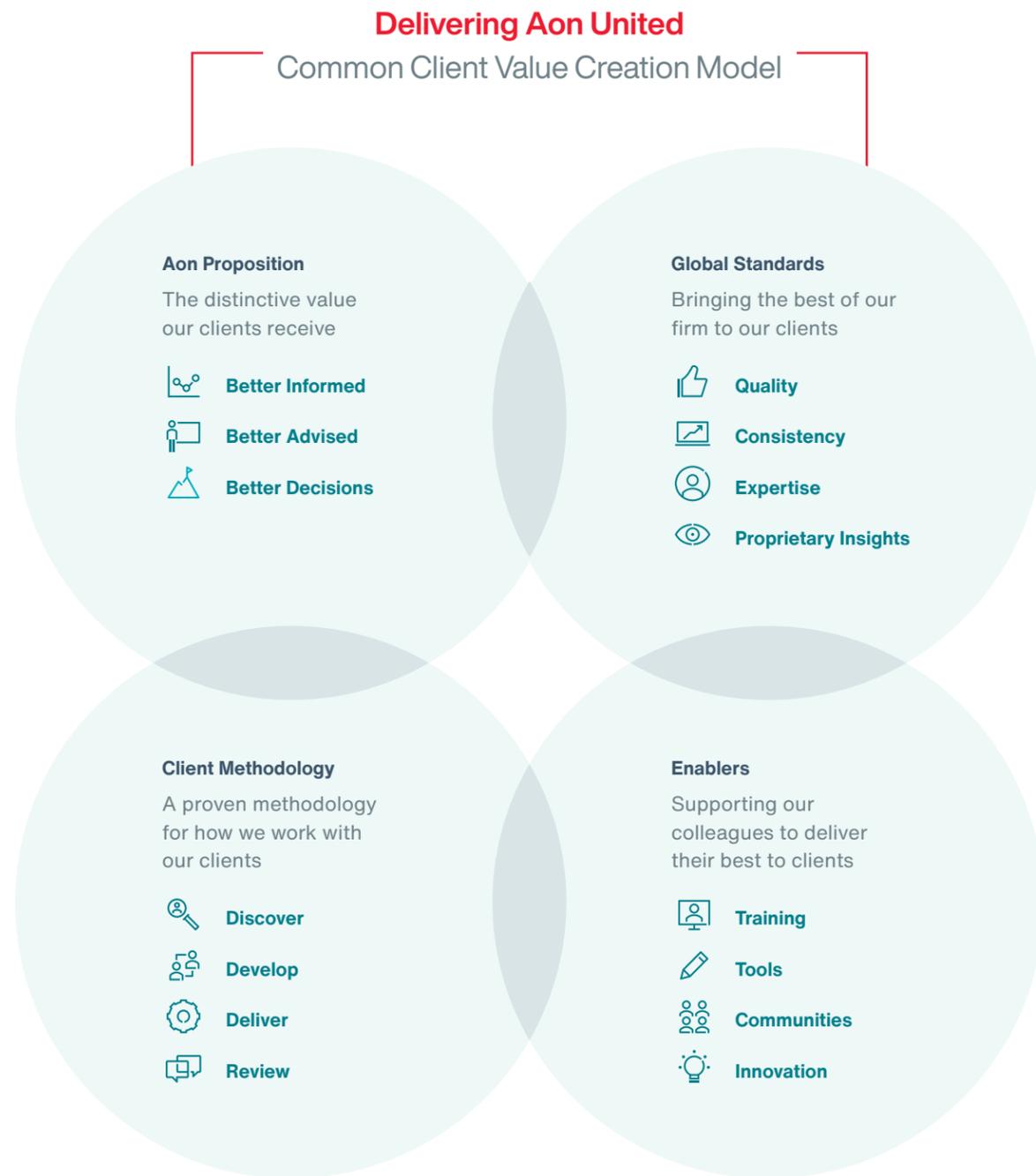
Our I@S strategy applies a common content and capability development methodology and set of global standards in three areas of innovation: within our solution lines (core), across solution lines (core+), and making net new enterprise-level big bets through Aon New Ventures that expand our addressable market.

Aon Business Services (ABS)

Our ABS strategy creates globally scaled operational and technology capabilities and connects them to our clients. ABS makes Aon easy to work with, delivering differentiated client service, supporting colleagues, and enabling rapid solution development and innovation.



Creating Client Value Through Delivering Aon United



A Common Client Methodology

We will work with you using our Client Methodology — a common approach of working to deliver our Aon Proposition



Aon is in the Business of Better Decisions

Aon exists to shape decisions for the better — to protect and enrich the lives of people around the world. Our colleagues provide our clients in over 120 countries and sovereignties with advice and solutions that give them the clarity and confidence to make better decisions to protect and grow their business.

Through our experience, global reach, and state-of-the-art analytics, we are better able to help clients meet rapidly changing, increasingly complex and interconnected challenges across four areas of need:

Navigating new forms of volatility

Building a resilient workforce

Rethinking access to capital

Addressing the underserved

50,000

colleagues around the world

120+

countries and sovereignties with Aon clients

Commercial Risk Solutions

Shifts in technology, economics, and geopolitics are creating unprecedented volatility. We help clients identify, measure, and manage their risk exposure.

\$75B+

of bound premium placed annually

Reinsurance Solutions

Businesses, governments, and communities need to become more resilient. Our expertise and insight help (re)insurers navigate uncharted territories and create more relevant solutions.

\$45B+

of bound premium placed annually

Health Solutions

Health is declining, costs are rising, and workers have vastly different needs. We help companies improve employee health and wellbeing while managing costs.

\$180B

of healthcare premium directed annually¹

Wealth Solutions

Global business is becoming increasingly difficult to navigate. We help employers, fiduciaries, and investment officers optimize results and provide a more secure future for their stakeholders.

\$4.1T²

of assets under advisement

¹Includes \$30B of fully-insured premium and \$150B of self-insured premium equivalents.

²As of 6/30/2021, includes non-discretionary assets advised by Aon and its global affiliates which includes retainer clients and clients in which Aon and its global affiliates have performed project services for over the past 12 months. Project clients may not currently engage Aon at the time of the calculation of assets under advisement as the project may have concluded earlier during preceding 12-month period.





About

Aon plc (NYSE: AON) exists to shape decisions for the better — to protect and enrich the lives of people around the world. Our colleagues provide our clients in over 120 countries and sovereignties with advice and solutions that give them the clarity and confidence to make better decisions to protect and grow their business.

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Legal disclaimer based on geography and solution line. Eget mauris pharetra et ultrices. Ut lectus arcu bibendum at varius vel pharetra. Ut lectus arcu bibendum at varius vel pharetra vel. Cras ornare arcu dui vivamus. Feugiat in fermentum posuere urna nec tincidunt praesent semper. Nam aliquam sem et tortor consequat id porta nibh. Voluptat sed cras ornare arcu dui vivamus arcu. Urna porttitor rhoncus dolor purus non enim. Habitant morbi tristique senectus et netus et malesuada fames ac. Lacus suspendisse faucibus interdum posuere lorem ipsum dolor sit alum.